



Estilo sin limites...

www.safriaccesorios.com

GENERAL CONDITIONS OF NEGOTIATION – EXPORT

1. SHIPMENT

Safari Accessories offers several shipping options. The shipment is made through the customer's customs agent and according to the negotiation term offered and of greater convenience for both parties. Safari Accessories offers a low cost of negotiation term EXW, CIF for sea shipments or CIP for air shipments. We will ship the order when all products are available to do so in a single joint delivery.

2. PRODUCTS AND TARIFF HEADING

The products offered for the international market are: Platino, Evolution and Folding Toolbox. Additionally, the specific part number must be verified in the file: *References Safari Covers*. This file specifies the vehicles that can be sent abroad, because they have been manufactured before and there are manuals, videos or some material for easy installation. Other vehicles are not offered due to complex installation, lack of templates or low turnover. Under special order, special references will be manufactured with measures supplied by the customer under the Special Cover Measures format.

Nomenclature Code: **8708.29.90.00**

Description: Other parts and accessories of bodywork (including cabin parts): Parts and accessories of motor vehicles of headings 87.01 to 87.05.

Note: Confirm with the departure the regulations in each country for the nationalization process.

Countries with trade agreements: Bolivia, Ecuador, Peru, Chile, Mexico, Guatemala, El Salvador, Honduras, Canada, the United States and European Union.

3. TYPE OF DISTRIBUTOR

The minimum purchase to be a distributor is \$10,000 and you have a requirement of \$50,000 in total annual purchases (per 12 months). This value does not include costs related to shipments. We offer shipments under the EXW, CIF or CIP trading term. It is suggested that the first order includes a list of parts and spare parts that could sum up to US\$500.00. This value is an estimate that can be modified depending on the initial order.

EXW: Your initial purchase or order is shipped to the nearest port of export or a consolidation house for free. Safari Accessories will cover the cost of free ground freight.

CIF or CIP: Safari Accessories takes care of the main transport cost and insurance, until it arrives at the port or destination agreed.

After the initial purchase, the Distributor may purchase a minimum of \$5,000 for each order. If the purchase is less than \$5,000, the freight charge will be added to the invoice or the Distributor may also take responsibility for coordinating logistics arrangements. Additionally, if the minimum purchase exceeds the next discount level before 12 months, we will adjust the additional discount for your next order. The table of the discount program is specified below:

Initial Order	Annual Volume	Discount Level	Average Discount
\$20,000.00	\$100,000.00	Diamond Distributor	25.00%
\$10,000.00	\$50,000.00	Gold Distributor	20.00%

Up-to-date: November of 2022



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safari_4x4_

Dirección: Parque Industrial la Badea, Manzana 6, Bodega 12, Dosquebradas, Risaralda. Colombia. 661002

Teléfono: (+576) 3306671

Celular: (+57) 311 488 6975
ventas@safriaccesorios.com



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For larger orders:

In the case of a 20-foot container, 147-192 boxes would enter. Total weight: 5,880 – 7,680 kilos.

In the case of a 40-foot container, 343-448 boxes would enter. Total weight: 13,320 – 17,920 kilos.

In the case of a 40-foot HQ container, 392-504 boxes would enter. Total weight: 15,700 – 20,160 kilos.

4. FACILITIES

The customer must have the necessary tools to install the products and train the technicians through installation manuals and visits that will be made to the commercial premises for Technical and Commercial training. Certain special vehicles can NOT be shipped due to difficulty and complexity in manufacturing and installation. Example: Renault Oroch, Fiat Strada, Ram 700, etc.

5. PAYMENT METHOD

100% in advance or Electronic Transfers.

6. REQUIREMENT

Purchase order or approval in writing, sent to our email, specifying delivery address, negotiation term and quote number or references requested.

7. DELIVERY TIMES

The order begins to be manufactured, once the payment is reflected in our bank accounts.

Platino/Evolution Cover 10-30 units:

45-60 business days to ship from factory

Special Orders or greater quantity:

To be negotiated

8. APPLICATION

Please check the application before placing the order. Check year, make, model and version. The corresponding part number according to the reference table must be submitted. If you do not find your vehicle in the list, contact us to tell you how to take the measurements and whether it can be manufactured or not. This is because some models offered in other countries may have different names and/or the years of the vehicle change a bit from country to country. For this reason, the part numbers of all the covers specify length and versions that apply.

9. GUARANTEE

All our products have a Limited Warranty of one (1) year. On the other hand our International Distributor must be trained to offer a technical service, where the attention of basic after-sales guarantees is provided. For this, the *Guarantees Manual* was drafted where the duties and rights of the Factory, Distributor and Customer are specified.

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10. PAYMENT METHODS

Electronic transfers to:

COMPANY DETAILS:

NAME OR COMPANY NAME:	SAFARI ACCESORIOS LTDA.
IDENTIFICATION TYPE:	NIT
No. ID:	800.202.084-8
ADDRESS:	PARQUE INDUSTRIAL LA BADEA, MZ 6, BOD 12
CITY/DEPARTMENT:	DOSQUEBRADAS, RISARALDA
COUNTRY:	COLOMBIA
ZIP CODE:	661002
PHONE:	(6) 3306671

BANK DETAILS:

BANK NAME:	DAVIVIENDA
ACCOUNT NUMBER:	4570 6998 7560
BANK ADDRESS:	CARRERA 16 No. 24 – 70.
CITY/DEPARTMENT:	DOSQUEBRADAS, RISARALDA
COUNTRY:	COLOMBIA
ACCOUNT TYPE:	CHECKING
SWIFT CODE:	CAFECOB

Note: If consignment by check is made, the product will not be invoiced or dispatched until payment is made and the check is reflected.

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