



## GENERAL EXPORT TRADING CONDITIONS

### 1. SHIPPING

"Safari Accesorios" offers several shipping options. The shipment is made through the client's customs agent and according to the negotiation term offered and of greater convenience for both parties. "Safari Accesorios" offers a low cost EXW, CIF for ocean shipments or CIP for air shipments.

### 2. PRODUCTS AND TARIFF ITEM

The products offered for the International market are: *Platino Cover*, *Evolution Cover* and *Folding Tool Box*. Additionally, the specific part number should be verified in the file: *Safari Part Numbers*. This file specifies the vehicles that can be sent abroad, because they have been manufactured before and there are manuals, videos or some material for easy installation. The other vehicles are not offered due to complex installation, lack of templates or low turnover. Upon special request, special references will be manufactured with measurements provided by the client under the *Special Cover Measurements format*.

HS Code: 8708.99.00

Description: Parts and accessories of the motor vehicles of headings 8701 to 8705

Note: Confirm with the item the regulations in each country for the nationalization process.

### 3. TYPE OF DISTRIBUTOR

The minimum purchase to be a distributor is US\$10,000 and has a requirement of US\$50,000 in total annual purchases (for every 12 months). This value does not include costs related to shipments. We offer shipments under the EXW, CIF or CIP term of negotiation. It is suggested that a list of spare parts be included in this first order that could add up to around US\$800.00. This value is an estimate that can be modified depending on the initial order.

EXW: Your initial purchase or order is shipped to the nearest export port or consolidation house for free. Safari Accesorios will cover the cost of ground freight for free.

CIF or CIP: Safari Accesorios takes care of the main transportation cost and insurance, until it reaches the agreed port or destination.

After the initial purchase, the Distributor can purchase a minimum of US\$5,000 for each order. If the purchase is less than US\$5,000, the freight charge will be added to the invoice or the Distributor can also take the responsibility of coordinating the logistics procedures. Additionally, if the minimum purchase exceeds the next discount level before 12 months, we will adjust the additional discount for your next order. The table of the discount program is specified below:

| Initial Order | Annual purchases | Discount Level      | Average Discount |
|---------------|------------------|---------------------|------------------|
| \$20,000.00   | \$100,000.00     | Diamond Distributor | 25.00%           |
| \$10,000.00   | \$50,000.00      | Gold Distributor    | 20.00%           |

Last Reviewed: October of 2021



SafariAccesorios



SafariAccesoriosLtda



safari\_4x4\_

**Address:** Parque Industrial la Badea, Manzana 6, Bodega 12  
Dosquebradas, Risaralda. Colombia. 661002

**Phone:** (+606) 3306671

**Cellphone:** (+57) 311 488 6975

ventas@safariaccesorios.com

<https://www.safariaccesorios.com>



For larger orders:

In the case of a 20-foot container, 147-192 boxes would fit. Total weight: 5,880 - 7,680 kilos.

In the case of a 40-foot container, 343-448 boxes would fit. Total weight: 13,320 - 17,920 kilos.

In the case of a 40 foot HQ container, 392-504 boxes would fit. Total weight: 15,700 - 20,160 kilos.

#### 4. INSTALLATIONS

The client must have the necessary tools to install the products and train the technicians through installation manuals and visits to the commercial premises for Commercial training. Certain special vehicles CANNOT be shipped due to difficulty and complexity in manufacturing and installation. Example: Renault Oroch, Fiat Strada, Ram 700, etc.

#### 5. METHOD OF PAYMENTS

100% advance by Bank Transfer, Electronic Transfer or online payments through PayPal.

#### 6. REQUERIMENT

Purchase order or written approval, sent to our email, specifying delivery address, negotiation term and number of the quote or requested references.

#### 7. DELIVERY TIME

The order begins to be manufactured, once the payment is reflected in our bank accounts.

Platino / Evolution Cover 10-30 units:  
Special Orders or larger quantity:

45-60 business days to ship from factory  
To be agreed

#### 8. APLICATION

Please check the truck application before placing the order. Check year, make, model and version. Corresponding part number must be submitted per reference table. If you do not find your vehicle on the list, contact us to tell you how to take the measurements and if it can be manufactured or not. This is because some models offered in other countries may have different names and / or the years of the vehicle change a bit from country to country. For this reason, the part numbers of all Length Covers and applicable versions are referenced.

#### 9. WARRANTY

All of our products have a Limited Warranty for one (1) year. On the other hand, our International Distributor must be trained to offer a technical service, where basic after-sales guarantees are provided. For this, the *Warranty Manual* was drawn up, specifying the duties and rights of the Factory, Distributor and Client.

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Broadcast Yourself™

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## 10. PAYMENT METHODS

Electronic transfer or consignment to:

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### COMPANY DATA:

|                      |  |
|----------------------|--|
| NAME OR COMPANY NAME | SAFARI ACCESORIOS LTDA                   |
| TYPE OF ID           | NIT                                      |
| IDENTIFICATION NO.   | 800.202.084-8                            |
| ADDRESS              | PARQUE INDUSTRIAL LA BADEA, MZ 6, BOD 12 |
| CITY / DEPARTMENT    | DOSQUEBRADAS, RISARALDA                  |
| COUNTRY              | COLOMBIA                                 |
| POST CODE            | 661002                                   |
| PHONE:               | 3114886975                               |

### BANK INFORMATION:

|                   |                         |
|-------------------|-------------------------|
| BANK NAME         | DAVIVIENDA              |
| ACCOUNT NUMBER    | 4570 6998 7560          |
| BANK ADDRESS      | CARRERA 16 No. 24 - 70. |
| CITY / DEPARTMENT | DOSQUEBRADAS, RISARALDA |
| COUNTRY           | COLOMBIA                |
| TYPE OF ACCOUNT   | CURRENT                 |
| SWIFT CODE        | CAFECOB                 |

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**Note:** If a consignment is made by check, the product will not be invoiced or dispatched until the payment is made and the check goes out of exchange.

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